Subject: BIDDER QUALIFICATION CRITERIA-HIRING OF AGENCY FOR DESIGN, INSTALLATION, MONITORING, OPERATION & MAINTENANCE OF AI CAMERA-BASED SAFETY PLATFORM SYSTEM ON OPEX MODEL FOR CNG & LNG TRANSPORT FLEET OF GUJARAT ENERGY LIMITED

GUJARAT ENERGY

BIDDER QUALIFICATION CRITERIA
HIRING OF AGENCY FOR DESIGN, INSTALLATION, MONITORING, OPERATION & MAINTENANCE OF AI CAMERA-BASED SAFETY PLATFORM SYSTEM ON OPEX MODEL FOR CNG & LNG TRANSPORT FLEET OF GUJARAT ENERGY LIMITED

Document No: GEL/HSE&AI/AI CAMERA BASED SAFETY PLATFORM SYSTEM/SERVICE/SEP/2026/BQC

<table>
<tr><th>Sr. No.</th><th>Criteria</th><th>Supporting Documents</th></tr>
<tr><td>A</td><td colspan="2">Technical Criteria</td></tr>
<tr><td>A1</td><td>The Bidder shall have at least ANY of the following experience of having successfully carried out and completed similar work during the last 7 years reckoned from the month in which this tender is published:

<table>
<tr><td>a</td><td>Three similar completed works, each costing not less than</td><td>32 Lacs</td></tr>
<tr><td>b</td><td>Two similar completed works, each costing not less than</td><td>40 Lacs</td></tr>
<tr><td>c</td><td>One similar completed works, costing not less than</td><td>63 Lacs</td></tr>
</table>

Notes
• Similar Work Experience: Supply, installation, commissioning and operation/maintenance of an AI-enabled vehicle-mounted dual-camera safety and monitoring system, comprising road-facing ADAS and driver-facing DMS cameras, integrated with telematics/GPS, video recording and analytics, real-time driver safety alerts and a centralized web/cloud-based fleet monitoring platform, for CNG/LNG/LPG/ Petroleum, Oil and Lubricants (POL)/ /cargo/goods/material transportation, commercial vehicle, fleet or public transportation applications, executed on OPEX / Build-Own-Operate (BOO) or equivalent service model.
• All values are basic values, excluding GST or any taxes.
• Purchase order/ contract issue date shall be considered as a base 09/2019 for 7-year duration calculation.
• Multiple PO / limit PO / Work Order/ job order against a single contract or tender can be considered as a Single Order).</td><td>1. Bidders not associated with GEL
Bidder shall submit Purchase Order / Service Order/Contract from client/ end user along with supporting document(s) issued by client/end user such as Work Completion Certificate / Performance Certificate / any other relevant document from client/ end user for the same Purchaser Order(s)/ Service Order/Contract for fulfilment of the criteria specified herein.

Supporting document issued by client/end user shall have following minimum details clearly indicated: -
a) Full Name & Address of Client / End user and signatory of certificate
b) Relevant purchase order(s) / service order/Contract number with detailed SOR and its date
c) Date of supporting document
d) Name of the Bidder
e) Executed value as per option selected on the left.

If the Contract value and other criteria as specified on the left is not indicated in the PO/ Work Completion/ Execution/ Performance certificate; then bidder must furnish the scope of work / approved Schedule of Rates / any relevant documents to justify the Experience Criteria (Technical) requirements at the time of EOI / Bid submission itself.

2. Bidders associated with GEL (existing and previously) shall submit the GEL issued Purchase order/Service order/Contract for fulfilment of the criteria specified herein.</td></tr>
<tr><td>A2</td><td>Bidder shall have implementation & support team based in India</td><td>Utility bill / GST certificate of local India office</td></tr>
<tr><td>B</td><td colspan="2">Financial Criteria</td></tr>
<tr><td>B1</td><td>1. Bidder shall have minimum Annual Turnover as per below table in any of the preceding three audited</td><td>Chartered Accountant Certificate with UDIN confirming annual turnover, working capital & net worth as per criteria</td></tr>
</table>

<table>
<tr><th>Sr. No.</th><th>Criteria</th><th>Supporting Documents</th></tr>
<tr>
<td></td>
<td>
financial years reckoned from the Tender publishing month.
2. Bidder shall have minimum Working Capital as per below table in the last audited financial year.

<table>
<tr><th>Project Description</th><th>Annual Turnover (Rs.)</th><th>Working Capital (Rs.)</th></tr>
<tr><td>PROVIDING AI CAMERA BASED SAFETY PLATFORM SYSTEM ON OPEX MODEL (BUILT, OWN & OPERATE) FOR CNG/LNG TRANSPORT VEHICLES</td><td>1.26 Cr.</td><td>25.2 Lacs.</td></tr>
</table>

3. Bidder’s Net Worth as per the last audited financial statement shall be positive.
</td>
<td>
specified herein. (Tentative format for CA certificate is attached at Annexure-1).

Note:
1. Bidder has to submit only CA Certificate as a documentary evidence towards adherence to the criteria specified herein.
2. If the bidder’s working capital is inadequate, the bidder shall furnish a letter from any bank approved by Government of Gujarat for submission of Bank Guarantee as per relevant GR applicable at the time of Tender published date, confirming the availability of the line of credit for the working capital requirement as specified herein.
3. If audited financial report of Last FY is not available, then preceding Financial Year shall be considered and relevant documents shall be provided.
4. If audit report is not applicable as per Income Tax Rules, in such cases bidder to submit, full income tax return along with CA certification (with UDIN) incorporating additional as below.
a) “Profit offered for tax” in Income Tax Return for respective year/years to be made part of the CA certificate.

If audit is not applicable, CA to certify in his certificate that the vendor is not covered under the Tax Audit as per Income Tax Act, 1961 and rules there too in the respective year/years and the turnover reported in the return of income filed with the Income Tax Department are matching with books of accounts.
</td>
</tr>
</table>

BQC Notes (Most Important)-

Document Uploading:

1. Bidder shall submit all supporting documents in English language only. In case the certificates/ documents are in a language other than English, translated documents of the same, duly attested by a third-party agency, shall however be submitted along with the technical bid
2. Bidder shall submit all qualification documents (preferably colour scan copy) as mentioned above on N-procure. No additional documents in the physical form shall be considered.
3. All qualification documents as mentioned above falls under rejection category and non-submission of any of the requisite documents shall make the bid liable for rejection summarily.
4. For Bidder associated with GEL, Documentary evidence for work completion (i.e. Invoice / Inspection Release Note / Completion Certificate / Performance Certificate) against Gujarat Energy Limited Purchaser Order/ Work order/ contract is not require. However, the same will be verified by GEL internally and Technical evaluation will be carried out by GEL as per criteria considering submitted PO/work order/contract.
5. Bidder is suggested to submit the documents which have been already verified by GEL/GEL appointed consultant in previous tenders, if any. In case of submission of documents which have been not verified by GEL/GEL appointed consultant in previous tender, Bidder is suggested to submit the document for which issuing authority is accessible and responsive.
6. Bidder shall submit contact details (other than GEL) of document issuing authority with minimum as Name & Designation, Office address, Email address and Contact Number
7. Documents shall be submitted in line with BQC requirement only.
8. Only those documents which are sufficient for qualification shall be uploaded. Extra documents shall be avoided.
9. In case of composite works (i.e. works comprising of more than one discipline) which included the qualifying work stated above, then the value of such qualifying work out of total value of completed composite work, shall be considered for the purpose of evaluation.
10. If work order/ completion certificate does not indicate all activities as defined under “similar work” then Bidder should either submit a certificate to this effect from the Client correlating the work order/ completion certificate number or furnish the detailed Schedule of Rates (SOR) pertaining to the work order/Approved for construction drawings approved by Client to verify that all the salient works had been undertaken while executing the contract.
11. Consortium / Joint Venture bids are not acceptable. Experience as a member of consortium / Joint Venture shall not be considered. Experience of the bidding entity shall only be considered. In-house work experience (or where the sub-contractor and owner belong to the same organisation) shall not be considered as a valid experience for the purpose of qualification.
12. The experience acquired by a bidder for Project Management Consultancy (PMC) job cannot be considered for qualifying the experience of BEC.

CHECKLIST FOR BIDDERS

Checklist for BQC (Only for bidders' reference, criteria and supporting document for evaluation shall be considered as per above table):

Sr. No	Supporting Documents to be submitted	Submitted in Bid / EOI (Yes/ No)
	Technical Criteria- A1 Check list	
A1(a)	**GEL associated Bidder (Existing and Previously):** Submit GEL issued Purchase order/Service order(s) for fulfilment of the criteria specified herein	
A1(b)	**GEL non-associated Bidder:** Submit Purchase / Service Order(s) / Contracts for fulfilment of the criteria specified herein	
A1(c)	**GEL non-associated Bidder**: Submit corresponding Completion Certificate / experience certificate/ or any other relevant document from client/ end user for the same Purchaser / Service Order(s) for fulfilment of the criteria specified in the BQC criteria.	
A2	Bidder shall submit utility bill / GST certificate as proof of local implementation & support based in India	
	Financial Criteria- B1 Check list	
B1(a)	**All Bidders (GEL associated as well as non-associated):** CA certificate with UDIN number mentioning Turnover from Audited Balance Sheets from any of preceding three financial years i.e. any one of FY 25-26, FY 24-25 and FY 23-24.	
B1(b)	**All Bidders (GEL associated as well as non-associated):** CA certificate with UDIN number mentioning Working Capital from Audited Balance Sheets. i.e. FY 25-26 OR FY 24-25	
B1(c)	**All Bidders (GEL associated as well as non-associated):** CA certificate with UDIN number mentioning Net Worth from Audited Balance Sheets. i.e. FY 25-26 OR FY 24-25	
B1(d)	All Bidders (GEL associated as well as non-associated) : If audit report is not applicable as per Income Tax Rules- Submit full income tax return along with CA certification (with UDIN) incorporating additional as below. a) "Profit offered for tax" in Income Tax Return for respective year/years to be made part of the CA certificate. b) If audit is not applicable, CA to certify in his certificate that the vendor is not covered under the Tax Audit as per Income Tax Act, 1961 and rules there too in the respective year/years and the turnover reported in the return of income filed with the Income Tax Department are matching with books of accounts	

Annexure-1

CERTIFICATE FOR FINANCIAL CAPABILITY OF THE BIDDER

(This certificate is to be submitted on the letter head of Chartered Accountant/CPA.)

We have verified the Audited Financial Statements and other relevant records of M/s .... (Name of the bidder) and certify the following:

A. AUDITED ANNUAL TURNOVER OF PRECEDING THREE FINANCIAL YEARS:

Year	**Amount (Currency)**
Year1:	
Year2:	
Year3:	

B. NET WORTH AS PER AUDITED FINANCIAL STATEMENT OF PRECEDING FINANCIAL YEAR:

Description	**FY……**
	Amount (Currency)
Net Worth	

C. WORKING CAPITAL AS PER AUDITED FINANCIAL STATEMENT OF PRECEDING FINANCIAL YEAR:

Description	**FY……**
	Amount (Currency)
Working Capital	

Name of Audit Firm:
Chartered Accountant:
Date:
Membership no.:
UDIN:

[Signature of Authorized signatory]
Name:
Designation:
Seal: